

Adelphi Masterfil and N&C Building Supplies



Adelphi Masterfil customer N&C Building Supplies is a manufacturer and supplier of tile adhesives, grouts, primers and sealants, to the construction industry. Founded in East London in 1875, by Samuel Nicholls, Nicholls & Clarke started life as builders' merchants, primarily involved in Glass, Lead and Oil. After developing their specialist tile adhesive in the 1950s, they now employ over 250 members of staff nationwide, 26 of whom are based at their production factory in Stoke-on-Trent.

Having begun trading internationally in the 1960s, N&C is now a recognised force in the international adhesives industry, with distributors and clients in over 70 countries.

When looking for an automated filling line, N&C considered a few packaging machinery suppliers, but as their production facility already had a Masterfil machine from before the 2007 merger with Adelphi, there was only one logical company to choose. "When making the decision to purchase a new machine, we were already familiar with Adelphi Masterfil's equipment", commented Operations Manager Peter Till, "and it was known to be reliable". This proven reliability, along with the promised accuracy of the new S5000-S two-head semi-automatic filler, were the key factors influencing N&C's decision to purchase through Adelphi Masterfil.

Prior to finalising the machine order, N&C Building Supplies attended a Factory Acceptance Test (FAT) at Adelphi's West Sussex site. According to Mr Till, this was a "crucial and helpful" part of the purchasing procedure, as "it fills you with confidence to see the machine working as it should, and we could see the accuracy for ourselves – it left no room for doubt".

Adelphi Masterfil were also able to supply the S5000-S filler with an integrated labelling machine. "Pre-labelling hundreds of bottles can be such a hassle" laughed Mr Till – luckily this is one hassle which Adelphi Masterfil have helped bypass!

When asked for his thoughts on his relationship with Adelphi Masterfil, Mr Till commented that "We enjoy a very good rapport with Adelphi's Northern Sales Manager Andy Clark, who kept us regularly up to date throughout the ordering process. I would definitely recommend Adelphi to contacts, as the whole purchasing process was made easy".

Are you producing for the adhesives industry and require a filling line? If so, please don't hesitate to get in contact with Adelphi on +44 (0)1444 472300 or email sales@adelphi.uk.com to find out how we can help.

